Company Profile
of
Southtech Limited

Full Registered Name	Southtech Limited
Company Registration Number (Trade License No.)	C-30679(1895)/96
Year of Inception Establishment:	1996
Web address:	www.southtechlimited.com
Postal and Operational Address:	Dhaka Square (4th & 5th floor) House # 01, Road # 13, Sector # 01, Uttara Model Town, Dhaka - 1230
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Southtech Limited is one of the largest ISO 9001:2008 certified and CMMi L-3 appraised ICT solution and software companies in Bangladesh. It is a Microsoft Gold Certified Partner for "Advanced Infrastructure Solutions", "Data Management Services" and "Microsoft Business Solutions". It leverages on advanced technologies in order to provide high-quality and cost-effective solution to its customers. Southtech Limited has successfully implemented complex and logistically difficult projects with the use of imaginative software, hardware, training, and consultation and communication solutions since its inception in May 1996.

Southtech has strong domain knowledge in the fields of Banking and Finance, Microfinance, Human Resource Management, and Retail Management. It is also a national leader in the provision of consultancy in the field of ICT. It has successfully provided consultancy to large national institutions such as BRAC, Sonali Bank, BSRS and others in the development of ICT Roadmaps.

All Southtech Senior Management members have working experiences in Europe and North America and the Middle East. Their experience gives them a broad understanding of market demands and needs.

Southtech's management is involved in identifying broad opportunities in ICT, weighing risks versus benefits realistically, and if indications are positive, pursuing them systematically with clear implementation plans. Opportunities versus current human resources are critically evaluated before shouldering new jobs. Sometimes, niche opportunities are also pursued even if benefits are limited but certain. The management is sensitive about protecting market reputation and continuously invests in technical and management staff development.

Key Competency, Technology Focus and Skill Matrix of the Southtech

Framework and Solutions Architecture:

- ❑ Microsoft Solutions Framework
- ❑ Dot Net Framework
- ❑ Stand Alone/Client-Server/n-tier
- ❑ Touch-Screen
- ❑ PDA
- ❑ Smartphone

Programming & Scripting Language/Tools:

Visual Basic.NET, C#, ASP.NET, ADO.NET, Visual Basic 6, ADO, ASP, COM+, XML, XSL, HTML, CSS, Crystal Reports, Active Data Report, FoxPro, VB Script, Java, JavaScript, Web Services, Database, Microsoft SQL Server, Oracle 8i and 9i, Microsoft Access, Flash.

Operating System:

- ❑ Windows 7/XP/2000/2003/NT/CE
- ❑ Linux
- ❑ UNIX

Databases

- ❑ Microsoft SQL Server 2000
- ❑ Microsoft SQL Server 2005
- ❑ Microsoft SQL Server 2008
- ❑ Microsoft Access
- ❑ Microsoft FoxPro
- ❑ Oracle 8i,9i,10g
- ❑ MySQL

Methodology

We follow industry standard methodologies that encompass RAD, JAD and DSDM techniques and for projects driven by Object Oriented Analysis and Design (OOAD), as well as Unified Modeling Language (UML) and Rational Unified Processes (RUP).

Management Tools

- ❑ Visual SourceSafe
- ❑ Microsoft Visio
- ❑ Microsoft Dynamics CRM
- ❑ Microsoft Share Point Portal Server
- ❑ Microsoft Exchange server

- ❑ Microsoft Outlook
- ❑ Microsoft Outlook Express
- ❑ Microsoft Dynamics NAV
- ❑ Majicdoor
- ❑ Bugzilla

Southtech Software Products

- ❑ Integrated On-line commercial and retail banking system including SWIFT interface (Southtech Ascend Banking®)

- ❑ Mobile Banking Solution- Southtech Mobile Banking®

- ❑ Micro Finance management- Southtech Ascend Banking® (MFV)– this software has the largest number of installed sites in the world as per CGAP website

- ❑ Human Resources management – Southtech SCALED®

- ❑ Restaurant Management Solution – Southtech DinningPlus®

- ❑ Hospital Management Solution – Southtech PatientCare®

- ❑ Retail Management Solution – Southtech EasyPOS®

- ❑ Customized Solutions

- ❑ Web based Solutions

No. of Human Resources

Management:	10	Support Services:	30
Technical:	85	Administration and others:	25
	TOTAL: 150		

Certification

We currently have 60 certifications from Microsoft in various Microsoft products and tools (MCP, MCSD, MCSD.net, MCAD.net, MCT, MCP+I, MCSA, MCSE, MCDBA, A+, N+, Microsoft Business Solution Certified Master in Navision Installation & Configuration and Navision Development)

Our Customers:

Banking Solution

- ❑ Bhutan Development Finance Corporation Limited (BDFCL), Bhutan
- ❑ BRAC Bank Inc in Afghanistan
- ❑ Standard Chartered Bank Limited (Government Bond Management Software, Central Bank Reporting Module)
- ❑ National Pension and Provident Fund (NPPF), Bhutan
- ❑ BRAC Development Program (1,000 "Market Branches")

Microfinance Solution

- ❑ BRAC (Covering over 3100 Branches)
- ❑ Shishu Unnyan Sanghtha
- ❑ Shishu Shastho Foundation
- ❑ Pally Bikash Kendra
- ❑ Community Health Care Project
- ❑ Integrated Development Foundation
- ❑ BEES (Bangladesh Extension Education Services)
- ❑ Development Initiative for Social Advancement (DISA)
- ❑ Sajida Foundation
- ❑ RDRS Bangladesh
- ❑ Sagorika Samaj Unnayan Sangstha
- ❑ Community Development Centre (CODEC)
- ❑ People's Oriented Program Implementation (POPI)
- ❑ Satkhira Unnayan Sangstha (SUS)
- ❑ Coastal Association for Social Transformation Trust (COAST)

Human Resource Management Software

- ❑ BRAC Human Resources Department
- ❑ AB Bank
- ❑ Dhaka Bank
- ❑ Ruposhi Bangla
- ❑ Pally Bikash Kendra
- ❑ Eastern Bank
- ❑ DISA

Fixed Asset Management Software

- ❑ BRAC
- ❑ Sonali Bank

Retail Management Software

- Nandan Mega Shop
- Taradin Super Shop (Sylhet)
- Family World (Pvt.) Limited
- Prince Bazar
- Price House
- Amana super Shop
- Carrefamily
- Q-Pharma
- Proknit Engineering
- Pretty Engineering
- Bandhan Cooperative Society
- KB Mega Shop

Hospital Management Software

- Institute of Child Health & Shishu Hospital
- Central Hospital

Restaurant Management Solution

- A & W Restaurant Bangladesh

Web based Solutions

- HAC Securities

Microsoft Dynamic NAV

- Save The Children (Sweden- Denmark)
- International Federation of Red Cross and Red Crescent Society (IFRC)
- Human Rights and Good Governance Programme Support Unit

Hardware and Networking

- Delegation Of European Union, Dhaka Office
- BRAC
- Uttara Bank
- Standard Bank
- IFIC Bank Ltd. (SWIFT Net Fin Migration)
- BASIC Bank Ltd. (SWIFT Net Fin Migration)
- BRAC University
- Shilpo Bank
- NCC Bank
- Bangladesh Bank
- Sonali Bank
- Pally Bikash Kendra
- Nandan Mega Shop
- Dhaka Sheraton

- ❑ DISA
- ❑ Sagorika Samaj Unnayan Sangstha

Reputation

Southtech has remarkable success records. It has never failed to deliver any project since its inception. The company enjoys a very high reputation of being a qualified enterprise solution provider amongst clients.

People

Our management comprises of people having worked for well-known corporations such as Chase Manhattan Bank, JP Morgan Chase, Air Products & Chemicals Inc., Woolworths, Canon UK, BNP Paribas, Investcorp Bank, Agrani Bank, Sonali Bank, and Bangladesh Commerce Bank. Southtech engineers are mostly First Class (A) graduates in Computer Science and Engineering from leading universities in Europe, India, Russia and Bangladesh. Most of the business analysts are MBAs or accountants.

Project Experience & Achievements

- Developed and implemented on-line banking software (Southtech Ascend Banking®) Southtech Limited has automated Bhutan Development Finance Corporation Limited (a Bhutan government-owned financial institution) and its 23 branches. BRAC Afghanistan Ltd. has also automated their HO and branch offices with Southtech Ascend Banking.

- Developed full-blown mobile banking system and implemented it at Bhutan Development Finance Corporation Limited (Head office and 29 branches).

- Computerized over 3186 branches of BRAC, the largest NGO in the world. Developed and implemented one of the largest data warehousing project in the country (BRAC maintains data for all 3186 branches and information of over 8.5 million members at its Head Office.

- Worked as IT consultant of Sonali Bank, the largest commercial bank in Bangladesh, having over 1186 branches (for New York Branch office application consultancy & IT Consultant).

- Developed a complete module (Government Bond Management Module) for Standard Chartered Bank.

- Service provided to Sonali Bank, IFIC Bank and Basic Bank for SWIFT Net Fin Migration.

- Computerized the Human Resources Department of BRAC (who employs over 70,000 employees), HRD of AB Bank Ltd., Dhaka Bank Ltd., Eastern Bank Ltd and Dhaka Sheraton Hotel.

- Developed a document management system Southtech DMS®, by using which large quantities of documents can be scanned and stored in an organized way with optimum level of data security, and can be accessed very easily.

- Developed and implemented Southtech Easy POS®, a retail management solution for Nandan Mega Shop, Prince Bazar, Price Club, Taradin Super Shop (Sylhet), Family World, Carrefamily etc.

- Developed PatientCare for Institute of Child Health & Shishu Hospital, and Central Hospital.